2018-19 Proposed Final Budget Presentation (May 14, 2018)

SELINSGROVE AREA SCHOOL DISTRICT

GENERAL FUND FINANCIAL STATEMENT (Current financial position)

	2017-18 Budget	2017-18 Projected	2017-18 Variance
Beginning Balance	\$ 9,795,191	\$ 10,940,998	\$ 1,145,807
Revenues	\$ 41,792,078	\$ 42,124,704	\$ 332,626
Expenditures	\$ 39,715,712	\$ 38,889,097	\$ (826,615)
Interfund transfers	<u>\$ 2,616,000</u>	<u>\$ 2,616,000</u>	\$
Total Outlays	\$ 42,331,712	\$ 41,505,097	\$ (826,615)
Surplus/(Deficit)	\$ (539,634)	\$ 619,607	\$ 1,159,241
Additional Transfers Transfer of MS project committed balance		\$ (600,000) \$ (2,000,000)	
Ending Balance	\$ 9,255,557	\$ 8,960,605	\$ (294,952)

2017-18 BUDGET HIGHLIGHTS

- Revenue slightly over budget by \$300,000 or 0.8%
- Expenditures under budget by \$800,000 or 2% budget Surplus of \$619,000

Escrow for real estate appeal refunds\$ 200,000Transfer to Capital Reserve\$ 300,000

- Transfer to Debt Service fund \$100,000
- Addition to Fund Balance \$ 19,000

Fund balance transfer of committed fund for middle school project of \$2 million to Capital Reserve

TOTAL FUND BALANCES AT 6-30-18

Designations ("buckets")	Balance
Assigned	\$ 106,891
Restricted - Special Ed ACCESS	\$ 374,651
Nonspendable – Prepaid/Inventory	\$ 78,923
Committed – Middle School Project	\$ 0 (transfer out to Capital)
Committed – Retiree Healthcare	\$ 2,318,334
Committed - Future PSERS Expenses	\$ 3,214,716
Committed – Educational Resources	\$ 306,389
<u>Unassigned Balance</u>	<u>\$ 2,560,701 (6.2% of budget)</u>
TOTAL GENERAL FUND RESERVES	\$ 8,960,605 (21.6% of budget)
DEBT SERVICE FUND RESERVES	\$ 1,642,106
CAPITAL RESERVE FUND RESERVES	<u>\$ 2,858,758</u>
TOTAL ALL GOV'T FUNDS RESERVES	\$ 13,461,469

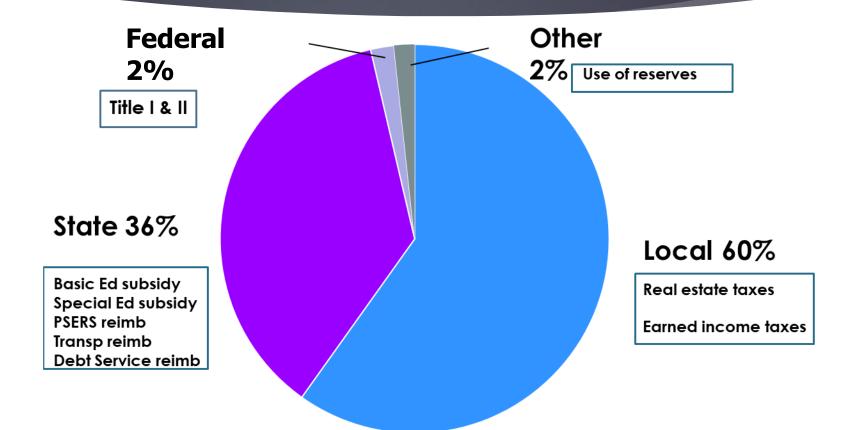
2018-19 BUDGET SUMMARY FLOW OF FUNDS – GENERAL FUND

Beginning Fund Balance		8,960,605
Revenues (with 1.5-mill increase) 1 mill for operations 0.5 mill for debt	\$42,802,976	(Act 1 allows a 2.04 increase)
Expenditures	\$43,546,304	
Deficit		(\$743,328)
Transfer in from Retiree Healthcare Reserve	\$2.3 million	\$ 257,593
Transfer in from PSERS Reserve	\$3.2 million	\$ 385,735
Transfer in from ACCESS Reserve		\$100,000
Budget Balance		\$ O
Ending Fund Balance		\$ 8,217,277

REVENUE HIGHLIGHTS

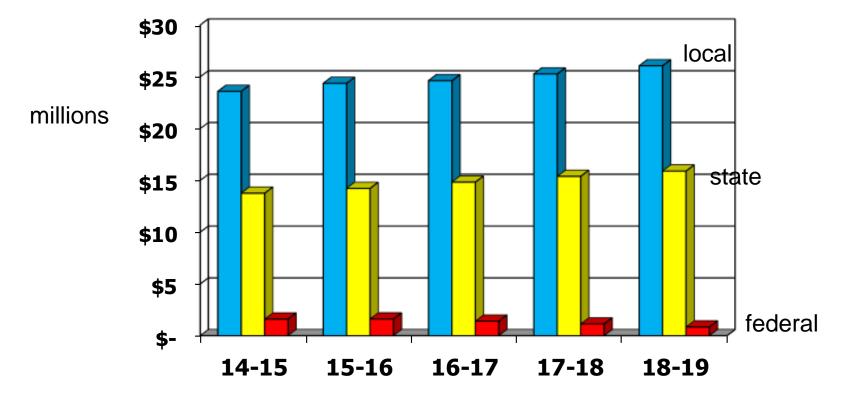
- Decrease in real estate tax base (assessment appeals)
- 1.5 mill real estate tax increase (millage rate of 67.49)
 1 mill for operations and 0.5 mill for debt service
- Earned Income Tax collections budgeted with a 2.5% increase from projected 17-18 collections
- Basic education subsidy level funding (state funding is uncertain at this point)
- Federal revenue (Title I & II) budgeted at 17-18 amounts
- Total Revenue increase of 2.4% from 17-18 budget

2018-19 REVENUE BY SOURCE



State averages: Local 57%, State 37%, Federal 3%, Other 3%

HISTORICAL REVENUES BY SOURCE



EXPENDITURE HIGHLIGHTS

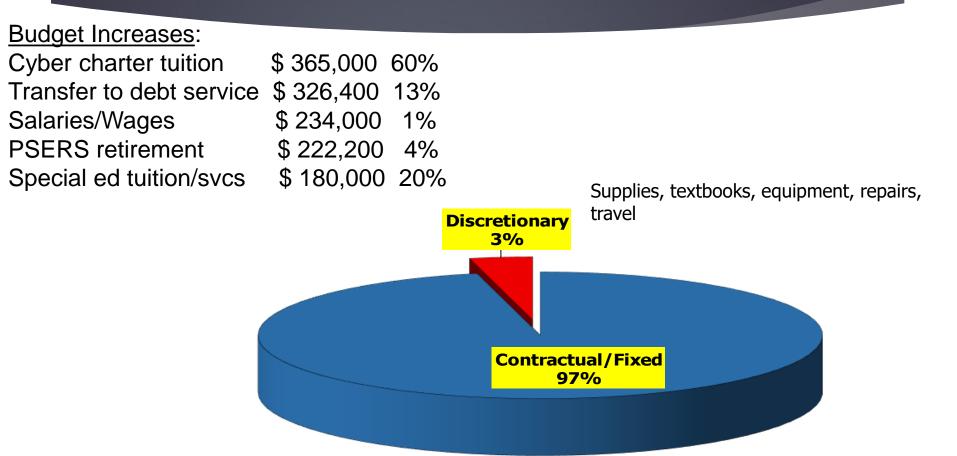
Teacher salary increase based on contractual step movement (average increase of 2.2%)

- Administrative and support staff salary increase up to 3% based on evaluation
- Medical insurance premium increase of 9.5% offset by savings from moving to higher deductible plan
- PSERS rate increase from 32.57% to 33.43%
- Personnel costs only increasing 1.2% from current budget
- Charter school expense increase of \$365,000 or 60%

EXPENDITURE HIGHLIGHTS

- Technology budget increased by \$90,000 (KTO grant ended)
- Special ed costs for student tuition/services increased by \$180,000
- Transfer out to debt service includes the 0.5-mill increase of \$126,400 for the new debt service
- Capital reserve transfer of \$133,000 includes Jackson-Penn rental income
- Total budget of \$43.5 million– overall increase of \$1.2 million or 2.9% from 17/18 budget

2018-19 EXPENDITURE ANALYSIS



Personnel costs, student tuition, transportation, utilities, debt service

HISTORICAL USE OF FUNDS 12 \$20,000,000 \$15,000,000 \$10,000,000 \$5,000,000 \$-15-16 14-15 16-17 17-18 18-19 ■ Wages/Salaries ■ Fringes/Benefits ■ Professional Svcs ■ Property Svcs Purchased Svcs Supplies Equipment Debt Service Transfers Out Other Expenses

Personnel costs make up 75% of total budget

CAPITAL IMPROVEMENT PLAN

- Borrowed \$9.995 million through bond issue
- Additional \$2.5 million in capital reserve funds
- Projects for summer of 2018
 - Middle school & Jackson-Penn roof replacement
 - Middle school HVAC replacement & lighting upgrades
 - Intermediate school building controls replacement
 - High school lighting upgrades
 - Elementary gym floor refinish
 - Stadium renovations (turf replacement, track resurface, bathroom renovation, fence replacement)

CAPITAL IMPROVEMENT PLAN

Potential Projects for summer of 2019 (Project II)

- Additional district parking
- Relocate tennis courts
- Middle school auditorium sound system
- Middle & High school science labs renovation
- High school cafeteria kitchen expansion/renovation
- Middle & High school locker room renovation
- Middle school gym curtain replacement
- High school cupola refurbish/replacement

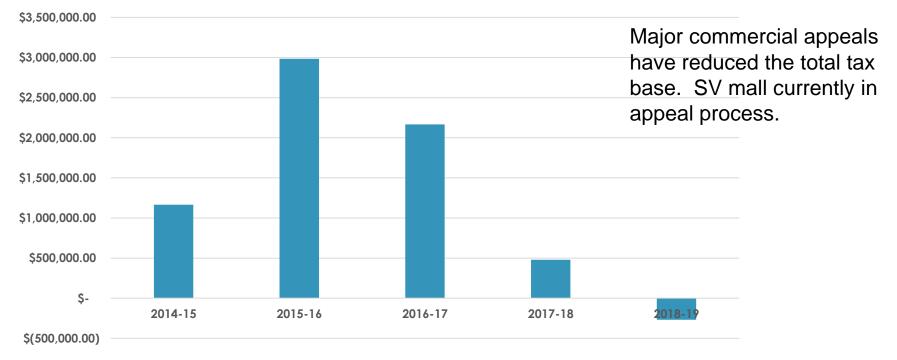
FUTURE BUDGET CONCERNS

- Real estate assessment appeals (actual decrease in the tax base) SV Mall
- Uncertainty at the state level (economy improving, use of one time revenues to balance 17-18 budget)
- Property tax reform (loss of local control)
 - Residential property tax revenue \$7.4 B statewide
- Unfunded Pension system PSERS rate increases to reach 36% of payroll by 22/23 FY
- Demographic trends in PA (state population getting older & decrease in working age population)

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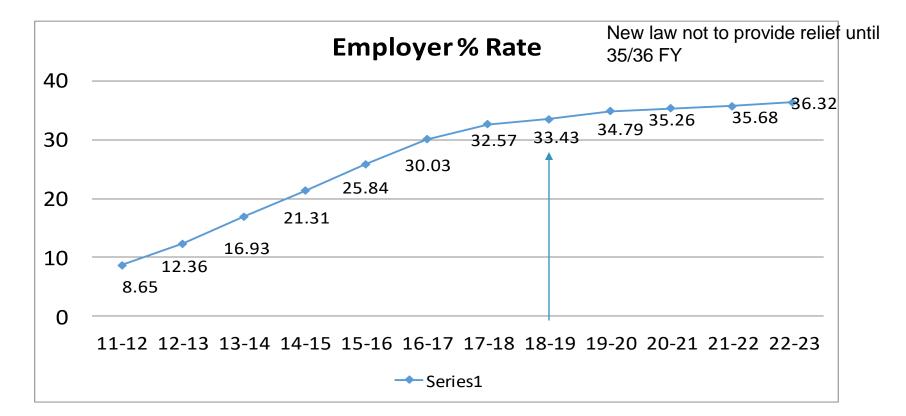
CHANGES TO REAL ESTATE TAX BASE

Annual change in total assessed value



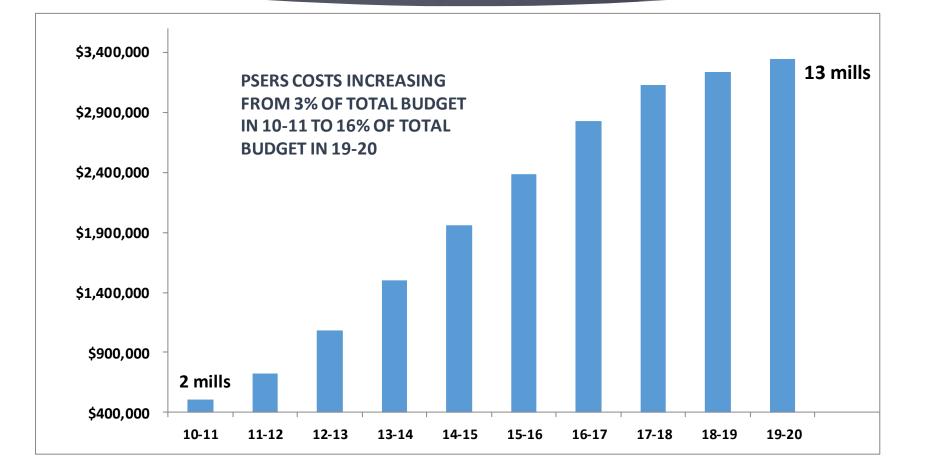
Increase of \$1 million in assessed value = \$63,000 in revenue (at 65.99 mills)

PROJECTED PSERS RATE

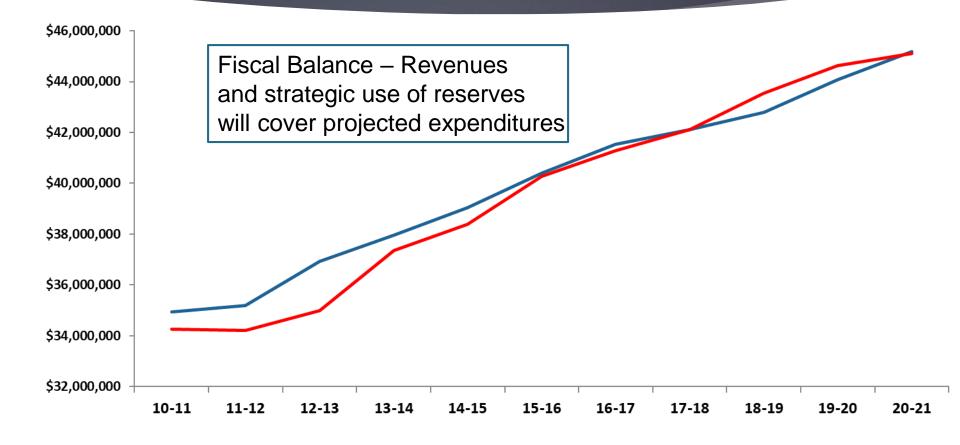


PSERS funding: 65% investment earnings, 19% employer, 16% members

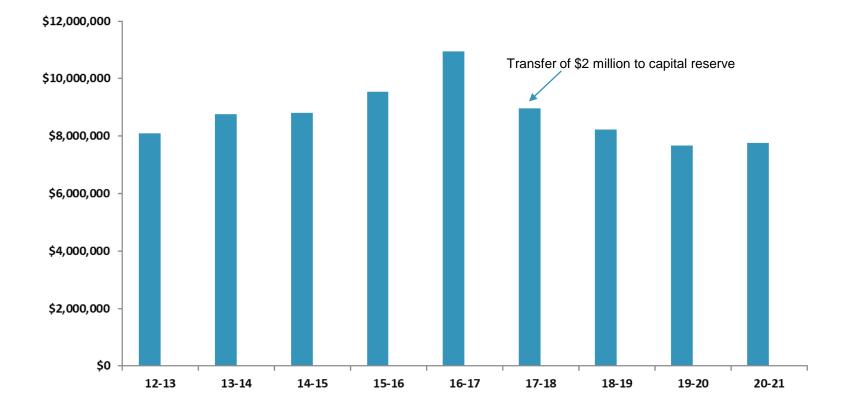
NET PSERS COST TO DISTRICT 10 Year Analysis



FUTURE BUDGET PROJECTIONS



GENERAL FUND PROJECTED ENDING FUND BALANCE



PROPOSED FINAL BUDGET SUMMARY "THE BOTTOM LINE"

REVENUES (includes 1.5 mill increase) (1 mill for operations & 0.5 mill for debt service) EXPENSES		\$ 42,802,976 \$ 43,546,304	
USE OF FUND BALANCE		\$	743,328
PSERS RESERVE RETIREE HEALTHCARE RESERVE	\$385,735 \$257,593		
SPECIAL ED ACCESS FUNDS TOTAL USE OF RESERVES	\$237,393 <u>\$100,000</u> \$743,328		
1.5 mills = \$40.50 increase to avg taxpayer			

PRESENTATION SUMMARY (POINTS TO REMEMBER)

- Continued strength in overall financial position
- Funds in place to pay for Capital Improvement plan which is to be implemented over next couple of years
- 1.5 mill tax increase 1 mill for operations and 0.5 mill for debt service (last tax increase for operations was for 2015-16 budget)
- Budget challenges remain for the future commercial reassessments, uncertainty at state level
- Importance of prudent financial planning and conservative budgeting practices